

COUNTY OF YORK, VIRGINIA  
INVITATION FOR BIDS (IFB)

Issue Date: January 25, 2007

IFB No. 1554

Title: Automotive Batteries: Annual Contract

Classification Code: 06012

\*Issuing Agency:

County of York, Virginia

Central Purchasing

120 Alexander Hamilton Blvd/PO Box 532

Yorktown, Virginia 23690

Using Agency And/Or Location

County of York, Virginia, Vehicle Maintenance

Where Work Will Be Performed:

201 Operations Drive, Yorktown, VA 23692

County School Board of York County, VA

505 Cook Road, Yorktown, Virginia 23692

Sealed Bids Will Be Received Until 3:00 P. M. on Tuesday, February 6, 2007 At Which Time They Shall Be Opened In Public And Read Aloud.

All Inquiries For Information Should Be Directed To: Cathy Hodock, CPPB, Buyer II,  
Telephone: (757) 890-3680.

\*SEND BIDS DIRECTLY TO THE ISSUING AGENCY SHOWN ABOVE.

In Compliance With This Invitation For Bids And To All The Conditions Imposed Herein, The Under-signed Offers And Agrees to Furnish The Equipment, Products, Materials And Services Described At the Prices Indicated In Section 13.0.

Name and Address of Firm:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Date: \_\_\_\_\_

By: \_\_\_\_\_

Signature in ink

Title: \_\_\_\_\_

Telephone No.: \_\_\_\_\_

Type/Print Name: \_\_\_\_\_

Facsimile No.: \_\_\_\_\_

Federal Tax ID#: \_\_\_\_\_

**1.0 PURPOSE:**

It is the express intent of this formal Invitation For Bids (IFB) to establish an annual contract with a qualified vendor, hereinafter "Vendor", to provide and deliver automotive batteries for the County School Board of York County, Virginia and the County of York, Virginia, hereinafter referred to collectively as the "Owner", at the prices provided by the Bidder in Section 13.0.

**2.0 SPECIFICATIONS AND REQUIREMENTS:**

- 2.1 Vendor shall provide new batteries that meet Battery Council International (BCI) minimum standards for new batteries for cold cranking performance and reserve capacity. The BCI minimum standard requires that at least 90% of each rated type of battery shall be capable of delivering the manufacturer's stated minimum cold cranking amps (CCA) at 0 degrees Fahrenheit and providing the manufacturer's stated Reserve Capacity (RC). The RC is defined as the number of minutes a battery can sustain a 25 amp discharge, measured from full charge down to 10.5 volts at 80 degrees Fahrenheit. Bidders shall provide such documentation with their bids showing that the batteries offered to the Owner meet such standards. Documentation may be the battery manufacturer's most current published literature or latest test results from independent laboratories or other reputable trade or industry organizations such as The Maintenance Council or Battery Council International.
- 2.2 Battery warranty(s) shall provide for a minimum of eighteen (18) months of free replacement of defective units. Bidders must include a copy of the warranty with their bids. Bidders also shall provide, with their bids, a chart for calculation of warranted replacement costs after the 18 month warranty period ends.
- 2.3 Vendor shall rotate batteries (replace in stock batteries with new batteries) every three (3) months, minimum, at no cost to the Owner.
- 2.4 Delivery time for batteries listed herein shall not exceed four (4) business hours after receipt of order (ARO). Business hours shall be 8:00 A.M. through 4:30 P.M. Monday through Friday.
- 2.5 Delivery time for normally stocked batteries not listed herein shall not exceed eight (8) business hours ARO.
- 2.6 Delivery time for non-stock batteries shall be delivered within five (5) business days ARO.
- 2.7 All prices shall be based on delivery to at least two (2) different locations.
- 2.8 Vendor shall pick up and accept Owner's old/used batteries for proper recycling, upon Owner's request and at no cost to the Owner.
- 2.9 Bidders shall indicate which cost schedule was used for prices offered and which shall be used

during the first year of the contract. The cost schedule used must be the most current available from the manufacturer you are bidding on and must indicate which manufacturer and the specific cost schedule being offered.

- 2.10 Bidders must provide a current cost schedule with the bid. Any changes in the cost schedule shall be submitted to the County of York, Purchasing Office at least thirty (30) days prior to the proposed date for change in prices (see paragraph 11.0). The Owner reserves the right to review any proposed change and will either accept the change or rebid.

2.11 CONTRACT PERIOD:

The initial contract will be for a one year period, beginning upon award of contract, with option to renew annually for up to four (4) additional one (1) year periods

2.12 ORDERING:

Individual(s) authorized in writing by the Owner, will place written orders to the Vendor, against a Blanket Purchase Order issued in accordance with Section 8.0 below, via facsimile, e-mail, or on-line ordering system.

2.13 DELIVERY:

Vendor shall be required to provide inside delivery service of the automotive batteries to at least two (2) of the Owners locations.

3.0 GENERAL TERMS AND CONDITIONS:

3.1 APPLICABLE POLICY:

This solicitation is subject to the provisions of the County of York, Virginia Ordinance No. 05-24 Procurement Policy No. 04-22[R]), and any revisions thereto.

3.2 MANDATORY USE OF FORM:

All responses to an Invitation for Bid (IFB) must be submitted on and in accordance with this form. If more space is required to furnish a description of the good and/or services offered or delivery terms, bidder may attach a letter hereto which will be made a part of the bid. All bids must be submitted in a sealed envelope plainly marked with the IFB number, date and time of bid opening.

3.3 OPENING DATE/TIME:

Bids and amendments thereto, or withdrawal of bids submitted, if received by the County of York, Virginia, Central Purchasing office, hereinafter "Purchasing", after the date and time specified for the scheduled bid opening, will not be considered. It will be the responsibility of bidder to see that its bid is in the Purchasing office by the specified time and date. There will be no exceptions. Date of postmark will not be considered. Phone or telegraphic bids (including FAX) will not be accepted.

3.4 INCONSISTENCIES IN CONDITIONS:

In the event there are inconsistencies between the General Terms and Conditions and the Special Terms and Conditions, if any, and/or other schedules contained herein, the latter two shall take precedence.

3.5 CLARIFICATION OF TERMS:

Questions about the specifications or other solicitation documents, should be directed to the buyer whose name appears on the face of this solicitation. Any revisions to the solicitation will be made only by written addendum issued by Purchasing.

3.6 TESTING/INSPECTION:

Purchasing and the Owner reserve the right to conduct any test or inspection it may deem advisable to ensure that goods and services conform to the specifications. Owner may require a demonstration of equipment offered by Bidders.

3.7 INVOICES:

Invoices for goods or services ordered, delivered and accepted shall be submitted directly to the 'INVOICE TO:' address shown on the purchase order or contract. All invoices shall show the purchase order number. Invoices shall include the individual item description, quantity, unit price, total price, and date of delivery. Any payment terms requiring payment in less than thirty (30) days will be regarded as requiring payment thirty (30) days after invoice or delivery, whichever occurs last. However, this shall not affect offers or discounts for payment in less than thirty (30) days.

3.8 DEFAULT:

In the event of a default by Vendor, the Owner reserves the right to procure the goods and/or services from other sources, and hold the Vendor liable for any excess cost occasioned thereby. If, however, public necessity requires the use of materials or supplies not conforming to the specifications, they may be accepted and payment therefore shall be made at a proper reduction in price.

3.9 ETHICS IN PUBLIC CONTRACTING:

By submitting its bid, all bidders certify that its bid is made without collusion or fraud and that it has not offered or received any kickbacks or inducements from any other bidder, supplier, manufacturer or subcontractor in connection with its bid, and that it has not conferred on any public employee having official responsibility for this procurement any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised unless consideration of substantially equal or greater value was exchanged.

3.10 ANTI-DISCRIMINATION:

By submitting its bids or proposals, bidder certifies to the Owner that it will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair

Employment Act of 1975, as amended, and Section 2.2-4311 of the Virginia Public Procurement Act which provides:

In every contract over \$10,000, the provisions of a. and b. below apply:

- a. During the performance of this Contract, the Vendor agrees as follows:

The Vendor will not discriminate against any employee or applicant for employment because of race, religion, color, sex or national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Vendor. The Vendor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.

Vendor, in all solicitations for advertisements for employees placed in behalf of Owner, will state that Vendor is an equal opportunity employer.

Notices, advertisements and solicitations placed in accordance with Federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.

During the performance of this contract, the Vendor agrees to (i) provide a drug-free workplace for the Vendor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Vendor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Vendor that the Vendor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

- b. Vendor will include the provisions of a. above in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.
- c. In accordance with §2.2-4343.1 of the Code of Virginia, et. seq., the Vendor shall not (i) discriminate against a faith-based organization as defined in Code of Virginia section 2.2-4343.1(B) on the basis of the organization's religious character or (ii) impose conditions that (a) restrict the religious character of the faith-based organization, except as provided in subsection F of section 2.2-4343.1

the Code of Virginia, or (b) impair, diminish, or discourage the exercise of religious freedom by the recipients of such goods, services, or disbursements.

3.11 IMMIGRATION REFORM AND CONTROL ACT OF 1986:

Bidder certifies that it does not and will not during the performance of the Contract, violate the provisions of the Federal Immigration Reform and Control Act of 1986, which prohibits employment of illegal aliens.

3.12 INDEMNITY AGREEMENT:

The following shall be deemed incorporated into any contract awarded as a consequence of this bid to the same extent as if fully set forth therein:

Vendor and all subcontractors shall bear all loss, expense (including reasonable attorney's fees) and damage in connection with, and shall indemnify Owner against and save Owner harmless from all claims, demands, and judgments made or recovered against Owner because of bodily injuries, including death at any time resulting therefrom, and/or because of damage to property, from any cause whatsoever, arising out of, incidental to, or in connection with the performance of the Contract whether or not due to any act of its or their employees, servants or agents and whether or not due to any act of omission or commission, including negligence, but excluding sole negligence, of Owner, its employees, servants, or agents. Compliance by the Vendor with the insurance provision hereof shall not relieve Vendor from liability under this provision.

Should Vendor or subcontractors use any of Owner's equipment, tools, employees, or facilities, such will be gratuitous and Vendor shall release Owner from and indemnify and save harmless Owner from and against any claims for personal injuries, including death, arising out of the use of any such equipment, tools, employees, or facilities, whether or not based upon the condition thereof or any alleged negligence of Owner in permitting the use thereof.

3.13 AVAILABILITY OF FUNDS:

It is understood and agreed between the Vendor and the Owner that the Owner shall be bound hereunder only to the extent of the funds available or which may hereafter become available for the purpose of this IFB.

3.14 NEGOTIATION WITH LOWEST RESPONSIBLE BIDDER:

Unless canceled or rejected, a responsive bid from the lowest responsible bidder shall be accepted as submitted, except that if the bid from the lowest responsible bidder exceeds available funds the Purchasing Agent reserves the right to negotiate with the apparent low bidder to obtain a mutually agreeable contract price. The negotiations shall be confined to a reduction in the contract price and shall not deal with changes in the contract requirements.

3.15 REPLACEMENT OF DAMAGED GOODS OR OWNER'S PROPERTY:

Any damages to products or to Owner's property resulting from delivery of the products and services procured shall be replaced to Owner's satisfaction at the Vendor's sole expense.

**3.16 WARRANTY:**

The bidder agrees that the products, accessories and service furnished under any award resulting from this solicitation shall be covered by the most favorable commercial warranties the bidder gives any customer for such products and services and that the rights and remedies provided therein are in addition to and do not limit those available to the Owner by any other clause of this solicitation. A COPY OF THIS WARRANTY MUST BE FURNISHED WITH YOUR BID.

**4.0 INFORMATION FOR BIDDERS:**

- 4.1 Prices should be stated, in Section 13.0, in units of quantity specified, with packing and delivery to destination included, less Federal, State and local taxes.
- 4.2 The time of proposed delivery must be stated in definite terms in Section 12.0. If time of delivery for different commodities varies, the bidder shall so state.
- 4.3 Samples, when requested, must be furnished free of expense, and if not destroyed will, upon request, be returned at the bidder's risk and expense.
- 4.4 All prices and notations must be in ink or typewritten. No erasures are permitted. Mistakes may be crossed out and corrections made in ink adjacent and must be initialed and dated in ink by person signing bids. Bids must show unit price, total price, and grand total as set forth in Section 13.0. In case of error in the extension of prices, the unit price shall govern.
- 4.5 Unless qualified by the provision "NO SUBSTITUTE", the use of the name of a manufacturer, brand, make or catalog designation in specifying an item does not restrict bidders to the manufacturer, brand, make or catalog designation identification. This is used simply to indicate the character, quality and/or performance equivalence of the commodity desired, but the commodity on which bids are submitted must be of such character, quality and/or performance equivalence that it will serve the purpose for which it is to be used equally as well as that specified. In submitting bids on a commodity other than as specified, bidder shall furnish complete data and identification with respect to the alternate commodity he proposes to furnish.
- Consideration will be given to bids submitted on alternate commodities to the extent that such action is deemed to serve best the interests of the Owner. If the bidder does not indicate that the commodity he proposes to furnish is other than specified, it will be construed to mean that the bidder proposes to furnish the exact commodity described.
- 4.6 Bidder declares that the bid is not made in connection with any other bidder submitting a bid for the same commodity or commodities, and that the bid is bona fide and is in all respects fair and without collusion or fraud.
- 4.7 Award will be made to the lowest responsible and responsive bidder. The quality of the articles to be supplied their conformity with the specifications, their suitability to the requirements of the Owner, and the delivery terms will be taken into consideration in making the award.

- 4.8 The Owner and Purchasing reserve the right to award by item, groups of items or total bid; to reject any and all bids in whole or in part, and to waive any informality or technical defects if, in its judgment, the best interests of the Owner will be served.
- 4.9 Cash discounts may be offered by bidder for prompt payment of bills. Such discount will not be taken into consideration in determining the low bidder but will be taken into consideration in awarding tie bids. The discount period will be computed from the date delivery is accepted at destination or from date correct invoice is received by the consignee, whichever is the later date.
- 4.10 Acceptance of a bid by the Purchasing Office is not an order to ship.
- 4.11 Each bid is received with the understanding that the acceptance in writing by Purchasing of the offer to furnish any or all of the commodities and/or services described therein, shall constitute a contract between the bidder and the Owner, which shall bind the bidder on his part to furnish and deliver the quoted articles at the prices stated and in accordance with the conditions of said accepted bid; and the Owner on its part to order from such bidder, except in cases of causes beyond its reasonable control, and to pay for, at the agreed prices, all articles specified and delivered.
- Any products delivered must be standard new products latest model, except as otherwise specifically stated in bid. Where any part or nominal appurtenances of product is not described, it shall be understood that all the products and appurtenances which are usually provided in the manufacturer's stock model shall be furnished.
- 4.12 The Vendor guarantees to save the Owner, its agents or employees, harmless from liability of any nature or kind, for use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, articles or appliances furnished or used in the performance of the contract, of which the Vendor is not the patentee, assignee or licensee. This clause shall be deemed to be incorporated into any contract awarded as a consequence of this IFB.
- 4.13 All bids must be signed with the firm name and be signed by an officer or authorized employee of the firm. In the case of a corporation, the title of the officer signing must be stated and each officer must be duly authorized. In the case of a partnership, the signature of at least one of the partners must follow the firm name using the term "member of the firm" or "general partner". In the case of a limited liability company, the bid must be signed by the manager (if any) or by a member.
- 4.14 Verify your bids before submission as they cannot be withdrawn or corrected after being opened. Unless otherwise specified herein, bidder agrees to hold the price(s) for sixty (60) calendar days from bid opening date.

- 4.15 If you do not bid, return this sheet and state reason. Otherwise your name may be removed from



our mailing list.

4.16 Length of time for delivery as well as price may be considered in awarding of bid.

5.0 CLAIMS:

Disputes and claims arising under this agreement shall be processed pursuant to Virginia Code Sections 15.2-1245 through 15.2-1248 applied to the Owner mutatis mutandis. The Owner shall give its final decision on any claim of the Vendor within sixty (60) days of the date the claim is submitted to the Clerk of the governing Board of the Owner.

6.0 SILENCE OF SPECIFICATIONS:

The apparent silence of these specifications and any supplemental specifications as to any detail or the omission from the specifications of a detailed description concerning any point shall be regarded as meaning that only the best commercial practices are to prevail and that only products, accessories and materials of the highest quality and correct type, size and design are to be used. All interpretation of these specifications shall be made on the basis of this statement.

7.0 INSURANCE:

The Vendor shall carry insurance in the amount specified below, including the Contractual Liability assumed by the Vendor and shall deliver certificates of insurance from carriers acceptable to the Owner specifying such limits, along with a proper endorsement naming the "County School Board of York County, Virginia, its Officers, Agents and Employees" as Additional Insured on a primary basis (Form No. GL-20-10) on applicable policy(s), such additional insured status shall be primary without participation by Owner's insurers. The provisions of this paragraph shall be deemed included in the contract as if fully set out therein.

Worker's Compensation and Employer's Liability Coverage A - Statutory Requirement  
Coverage B - \$100,000; \$100,000; \$500,000

Comprehensive Automobile Liability, including Owned, Non-Owned Hired Car Coverage.  
Limits of Liability - \$500,000 Per Occurrence Bodily Injury or Property Damage.

Commercial General Liability  
Limits of Liability - \$500,000 Per Occurrence Bodily Injury or Property Damage.

Contractual Liability includes the Contractual liability assumed hereunder.

Completed Operations Insurance, to remain in full effect until the date of acceptance of the project by the Owner.

8.0 GENERAL PROCEDURE:

After evaluation and award, the Owner through its Purchasing Office shall issue a "Notice of Award" to the successful bidder, citing the Contract Number assigned, time period covered, etc.

Individual requests for material shall be submitted to the Purchasing Office by the requesting agencies on a Purchase Requisition. Individual and/or Blanket Purchase Orders will be issued to the successful Contractor referencing the contract number and specifics regarding pick-up or delivery of materials. No release of materials shall be authorized without the use of a purchase order number; either by the receipt of a written order from an authorized individual referencing the purchase order number or a telephone call from Central Purchasing.

9.0 PRICE ESCALATION/DE-ESCALATION:

Price adjustments for changes in the Contractor's cost or transportation cost may be permitted. Requests for price adjustments for any other reasons will not be granted. Offers are submitted with the understanding that no price increases will be authorized for 365 calendar days after the effective date of the contract. Upward price adjustments may be permitted only at the end of this period and each 365 days thereafter and only where verified to the satisfaction of the Purchasing Office as provided herein. However, "across the board" price decreases are subject to implementation at any time and shall be immediately conveyed to the Owner.

The Contractor shall not give less than 30 days advance written notice of a price increase to the Purchasing Office. Any approved price change will be effective only at the beginning of the calendar month following the end of the full 30 day notification period. The Contractor shall document the amount and proposed effective date of the change in price. The price change must affect all accounts serviced by the Contractor. Documentation shall be supplied with Contractor's request for increase which will: (1) verify that the requested price increase is general in scope and not applicable just to the Owner; and (2) verify the amount or percentage of increase which is being passed on to the Contractor by others not under the control of the Contractor. Failure by the Contractor to supply the aforementioned verification with the request for price increase will result in delay of the effective date of such increase. The Purchasing Office may make such verification as deemed adequate. However, an increase which the Owner or Purchasing Office determines is excessive, regardless of any documentation supplied by the Contractor, may be cause for cancellation of the contract by the Purchasing Office. The Purchasing Office will notify using agencies and Contractor in writing of the effective date of any increase which is approved. However, the Contractor shall fill/complete work specified in all purchase orders received prior to the effective date of the price adjustment at the old contract prices. The Contractor is further advised that price decreases which affect the cost of materials, labor, and transportation are required to be passed on to the Owner immediately. Failure to do so will result in action to recoup such amounts.

10.0 TERMINATION OF CONTRACT:

Upon thirty (30) days written notice to Contractor, the agreement may be canceled by the Purchasing Office/Owner at any time when in the sole judgment of the Owner the product furnished, or service rendered, by the Contractor is not satisfactory. Such termination shall not be deemed a waiver of any rights of the Owner to damages for breach of contract.

**11.0 COOPERATIVE PROCUREMENT:**

This solicitation is being conducted under the provisions of § 2.2-4304 of the Virginia Public Procurement Act (VPPA), "Cooperative Procurement", as stated, a public body may purchase from another public body's contract even if it did not participate in the Request for Proposal (RFP) or Invitation for Bid (IFB), if the RFP or IFB specified that the procurement was being conducted on behalf of other public bodies.

If authorized by the Bidder(s), the resultant contract(s) may be extended to any jurisdiction within the Commonwealth of Virginia to purchase at contract prices in accordance with contract terms.

Any jurisdiction using such contracts shall issue its own contract and place its own order(s) directly with the successful Contractor(s). The County of York acts only as the Contracting Agent and is not responsible for placement of orders, payment or discrepancies of the participating jurisdictions.

It is the Contractor's responsibility to notify the jurisdictions of the availability of contract(s).

Bidder desiring to offer to other jurisdictions under this clause shall so indicate in their response.

**12.0 DELIVERY:**

Time is of the essence. State your earliest firm delivery date for the products.

If awarded the contract, the undersigned agrees to ship the products within \_\_\_\_\_ calendar days, following receipt of order. THIS MAY BE A FACTOR IN MAKING AN AWARD.

**13.0 PRICE SCHEDULE AND SPECIFICATIONS:**

Your offering is to include all batteries made by the manufacturer offered by your firm based on the current cost schedule in effect and submitted with your bid. The following batteries are listed with an estimated annual usage to provide test items for the bid. Please list the cost of these items based on the formula below on a "per unit" basis.

**Notes:**

- 1) In submitting bids on a commodity other than as specified, bidder shall furnish complete data and identification with respect to the alternate commodity he/she proposes to furnish (see Section 4.5 above).
- 2) Owner may require a demonstration of any alternate product offered, prior to award of bid (see Section 3.6 above).
- 3) The estimated quantities (Est. Qty.) below are estimates of the annual usage.
- 4) Information provided by Bidder may be a factor in making an award.

Bidder agrees to provide the goods and services described herein, as follows:

<u>Item No.</u>	<u>Est. Qty.</u>	<u>Unit</u>	<u>Minimum CCA</u>	<u>Manufacturer &amp; Number</u>	<u>BCI Group Size</u>	<u>Unit Price</u>	<u>Total Price</u>
13.1	10	each	340	Interstate SP40 or GNB U1LHP Lawn & Garden, 375 CCA, 12 Volt	<u>U1L</u>	\$_____	\$_____
13.2	1	each	550	Interstate MT58 or GNB 58-750 Promax Silver, 550 CCA, 12 Volt	<u>58</u>	\$_____	\$_____
13.3	25	each	650	Interstate MT 75 or GNB 75-1000 Promax Platinum, 625 CCA, 12 Volt	<u>75</u>	\$_____	\$_____
13.4	20	each	675	Interstate C27XHD or GNB 27HP Promax Platinum, 700 CCA, 12 Volt	<u>27</u>	\$_____	\$_____

<u>Item No.</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Minimum CCA</u>	<u>Manufacturer &amp; Number</u>	<u>BCI Group Size</u>	<u>Unit Price</u>	<u>Total Price</u>
13.5	20	each	675	Interstate C27FXHD or GNB 27FHP Promax Platinum, 700 CCA, 12 Volt	<u>27</u>	\$_____	\$_____
13.6	10	each	685	Interstate MT34 or GNB 34-750 Promax Platinum, 650 CCA, 12 Volt	<u>34</u>	\$_____	\$_____
13.7	25	each	685	Interstate MT78 or GNB 78HP Promax Platinum, 770 CCA, 12 Volt	<u>78</u>	\$_____	\$_____
13.8	2	each	850	Interstate MTP24 or GNB 24-1000 Promax Gold, 850 CCA, 12 Volt	<u>24</u>	\$_____	\$_____
13.9	45	each	850	Interstate MTP65 or GNB 65XHP Promax Platinum, 850 CCA, 12 Volt	<u>65</u>	\$_____	\$_____
13.10	10	each	850	Interstate MTP74 or GNB 74-1000 Promax Gold, 850 CCA, 12 Volt	<u>74</u>	\$_____	\$_____
13.11	8	each	950	Interstate 31MHD Top Post Stud or GNB 31-5 Commercial Top Post, 1000 CCA, 12 Volt	<u>31</u>	\$_____	\$_____

<u>Item No.</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Minimum CCA</u>	<u>Manufacturer &amp; Number</u>	<u>BCI Group Size</u>	<u>Unit Price</u>	<u>Total Price</u>
13.12	65	each	950	Interstate 31PPHD or GNB 31-5T Commercial, 1000 CCA, 12 Volt	<u>31</u>	\$_____	\$_____
13.13	1	each	1000	Interstate 4DXHD or GNB 4DHP Commercial, 1080 CCA, 12 Volt	<u>4D</u>	\$_____	\$_____
13.14	15	each	1155	Interstate 8DXHD or GNB 8DHP Commercial, 1400 CCA, 12 Volt	<u>8D</u>	\$_____	\$_____

13.15 GRAND TOTAL: \$\_\_\_\_\_

13.16 Indicate the percentage discount used to calculate bid prices: - \_\_\_\_\_%

Note: This will also be the percentage discount used by Owner during the first contract period to determine prices of batteries that are not specifically listed on this price schedule.

13.17 Price allowed Owner for trade-in of used batteries: \$\_\_\_\_\_/each.

13.18 Length of Warranty Offered:\_\_\_\_\_

13.19 Length of time for Free Replacement of defective batteries:\_\_\_\_\_

13.20 Indicate which manufacturer you are bidding on:\_\_\_\_\_

13.21 List manufacturer and specific Cost Schedule used to obtain bid prices:\_\_\_\_\_

13.22 Defect rate per thousand batteries manufactured by the manufacturer indicated in 13.20 above:  
\_\_\_\_\_ per 1000 batteries (Provide documentation with your bid.)

14.0 VENDOR DATA:

Please complete the following:

14.1 Years in Business:

Indicate the length of time you have been in business providing this type of service:

\_\_\_\_\_years \_\_\_\_\_months.

14.2 References:

Indicate below a listing of at least three (3) recent references for whom you have provided this type of service. Include the date service was furnished and the name and address of the person we have your permission to contact.

CLIENT

DATE

ADDRESS

PERSON TO CONTACT  
AND PHONE NUMBER